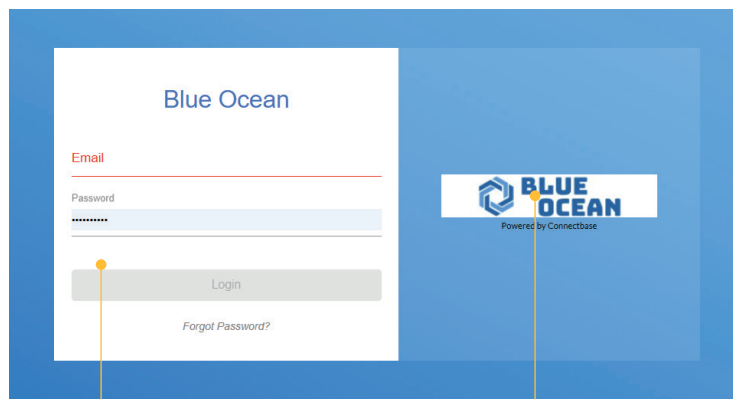


Serviceability and Pricing Data in a Self-Service Platform

Create a custom web portal that lets your partners query, quote, and initiate orders all in one place, allowing your quote desk to engage without traditional manual methods

With the Connectbase Business Partner Portal, you can share your network coverage and account-level pricing with buyers quickly and accurately.

You control the selling process with a branded web portal that enables your partners to obtain the quotes they need without intervention from your team. In addition, you can integrate your portal into your website to allow direct access.



INVITE YOUR PARTNERS TO LOGIN FOR ACCESS – SUPPORTS ALL YOUR USER CHANNELS

CUSTOMIZE THE EXPERIENCE

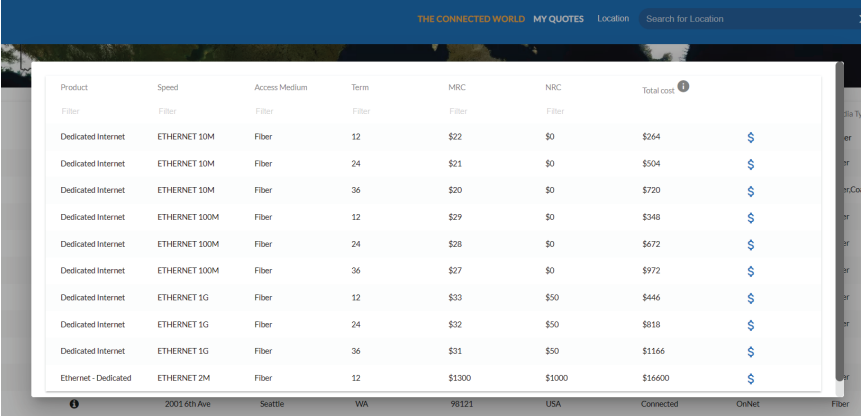
 **Connectbase**

IN JUST MINUTES, USERS CAN:

- ▶ Validate all locations – even for bulk uploads
- ▶ See a complete list of your service offerings for each location
- ▶ Review pricing for each location
- ▶ Flag specific listings or mark favorites
- ▶ Choose the exact services they want and generate a quote
- ▶ Initiate an order

Your customized portal is pre-loaded with only your service coverage and rate cards. Include your on-net, near-net and off-net data, all branded as your own.

You give your buyers their own unique access information, even with partners outside the Connectbase ecosystem. Then, they simply login and enter the address or addresses of interest.



Product	Speed	Access Medium	Term	MRC	NRC	Total cost	
Dedicated Internet	ETHERNET 10M	Fiber	12	\$22	\$0	\$264	\$
Dedicated Internet	ETHERNET 10M	Fiber	24	\$21	\$0	\$504	\$
Dedicated Internet	ETHERNET 10M	Fiber	36	\$20	\$0	\$720	\$
Dedicated Internet	ETHERNET 100M	Fiber	12	\$29	\$0	\$348	\$
Dedicated Internet	ETHERNET 100M	Fiber	24	\$28	\$0	\$672	\$
Dedicated Internet	ETHERNET 100M	Fiber	36	\$27	\$0	\$972	\$
Dedicated Internet	ETHERNET 1G	Fiber	12	\$33	\$50	\$446	\$
Dedicated Internet	ETHERNET 1G	Fiber	24	\$32	\$50	\$818	\$
Dedicated Internet	ETHERNET 1G	Fiber	36	\$31	\$50	\$1166	\$
Ethernet - Dedicated	ETHERNET 2M	Fiber	12	\$1300	\$1000	\$16600	\$

No more committing your resources to responding to and tracking individual partner requests. No more spending hours or days pulling together customized building lists. Simply be confident that your partners are helping themselves to the most accurate, up-to-date information when and where they need it.

Seller Cloud



PLAN

Plan network routes and sales force allocation along those routes



PROSPECT

Prospect high value opportunities



PRICE

Price opportunities to win



SELL

Communicate serviceability and pricing to the market

Contact your Connectbase representative today to learn more about our Seller Cloud services.
Or call 1+ 508.202.1807.



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